FUTURE OF CANCER THERAPEUTICS DEVELOPMENT

Philip Jones
Vice President, Therapeutics Discovery, Research Strategy & Operations



WE'VE COME A LONG WAY

THE NEW YORK TIMES SUNDAY, OCTOBER 6, 1946.

WAR GASES TRIED IN CANCER THERAPY was suggested to trent diseases in

Nitrogen Blister Chemicals cancer.

ical Corps' Medical Division, it to further experiments. was announced here today.

a search for new compounds for clatton, showed that while the clatton, showed that while the sunday. In some stretches, howeved that while the sunday. In some stretches, howeved that while the sunday. In some stretches, however, the conducted in close collaboration with leading cancer research about remarkable remissions in a sunday.

blistered the skin like mustard gas sponded to X-ray. but contained nitrogen instead of Reports are awaited on other Fifteen thousand persons

ment disclosed that the gases were Only three types of nitrogen chute delivery of newspapers at

are formed in the bone marrow, that the medical division will ed tomorrow when it is expected Other white blood cells and lym- search for better cancer drugs. that Army planes will participate.

phocytes originate in the lymph

which there is a great overproduction of white blood cells-the leu-Army Branch Joins Research kemias, or a great overgrowth of crowd the streets of the midtown lymph glands, Hodgkin's disease section appeared yesterday in the Groups in Study of Using and lymphosarcoma, fatal forms of area restricted against parking, but

Because the nitrogen mustards curb-parking in the section. were extremely toxic, they had to Patrolmen assigned to traffic de-EDGEWOOD ARSENAL, Md., be tested carefully before being talls and foot patrols issued 185 Oct. 5—The possibility that deadly administered to human patients, warnings to parking regulation blister gases prepared for wartime The first trials, made at New violaters during the day, forty-six use may aid victims of cancer will haven, Conn., by Dr. Louis Goodman and Dr. Alfred Z. Gilman, led be investigated by the Army Chem. to further experiments.

Results of the use of the gases have been issued. Yas announced here today. In the first slaxly-seven cases treat-The gases will be part of a large ed, recently published in The Jour-stricted streets today, for the signs variety of chemicals to be used in nal of the American Medical Asso-

After the fall of France in 1940. The chemicals were most effecinformation about new blister tive in treating Hodgkin's disease, parking is allowed at the curb on gases known to the French and where results equaled those ob-Germans reached this country tained with the best x-ray treat-These gases were classified as ment. They gave temporary relief "nitrogen mustards" because they to some cases which no longer re-

cases similarly treated at Memo-nessed air stunts, simulated air Study by the Chemical Corps rial Hospital in New York, Walter rescues, parachute landing of and agencies of the Office of Reed General Hospital in Washing- emergency food stuffs and para-

poisonous to nearly all parts of the mustards have been used in cancer the air show staged at Teterboro body but particularly destructive treatment. More than sixty others airport here today by the New to bone marrow and lymph glands, have been made in the chemical Jersey Wing of the Civil Air Pa-Most white and red blood cells laboratory and it is among them trol. The air show will be repeat-

MORE PARKERS WARNED

Use of the nitrogen mustards 185 Autoists Are Told by Police They Must Obey Ban

Few of the cars that normally the police continued their drive an

ready to park to make sure that

15,000 See Air Show TETERBORO, N. J., Oct. 5-

The New England Journal of Medicine

JUNE 3, 1948

Number 23

TEMPORARY REMISSIONS IN ACUTE LEUKEMIA IN CHILDREN PRODUCED BY FOLIC ACID ANTAGONIST, 4-AMINOPTEROYL-GLUTAMIC ACID (AMINOPTERIN)*

SIDNEY FARBER, M.D., † LOUIS K. DIAMOND, M.D., ‡ ROBERT D. MERCER, M.D., \$ ROBERT F. SYLVESTER, JR., M.D., AND JAMES A. WOLFF, M.D.

JOURNAL OF THE NATIONAL MEDICAL ASSOCIATION



An Evaluation of Folic Acid Antagonists in Adults with Neoplastic Diseases: A Study of 93 Patients with Incurable Neoplasms*

JANE C. WRIGHT, M.D., AARON PRIGOT, M.D., BARBARA P. WRIGHT, M.D. SOLOMON WEINTRAUB, M.D., AND LOUIS T. WRIGHT, M.D.

Cancer Research Foundation, Harlem Hospital, Department of Hospitals, New York City

Construction of MD Anderson in 1952





DRUGS / THERAPEUTICS COME IN MANY FLAVORS

Chemotherapy



Hormone (endocrine) therapy



Targeted Therapy



Monoclonal antibodies



CAR T-Cell Therapy



Cancer vaccines



Immune checkpoint inhibitors

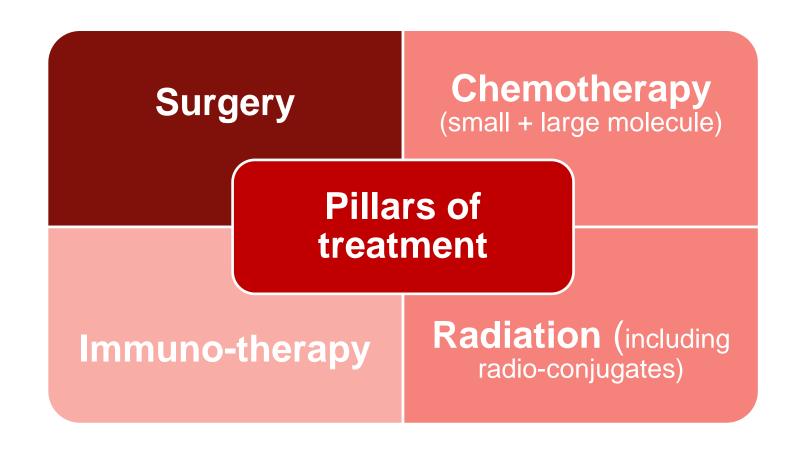




Antibody-drug conjugates



EMBRACE MULTI-MODALITY THERAPY WITH "CURATIVE INTENT" FOR DURABLE RESPONSE

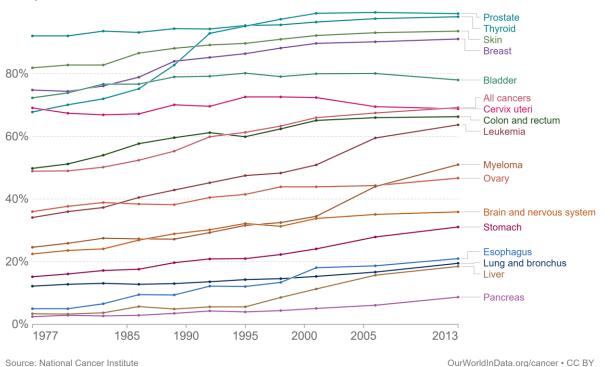


Our World in Data

MADE A LOT OF PROGRESS

Five-year cancer survival rates in the USA, All races, total, 1977 to 2013

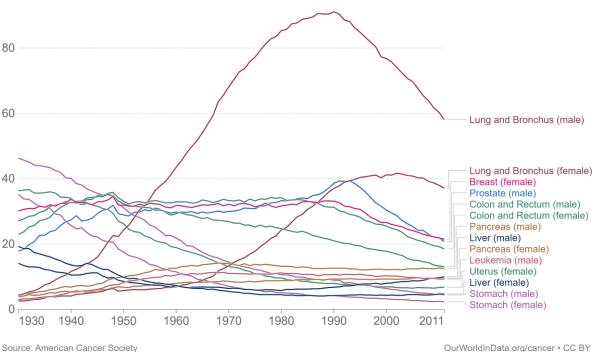
Percentage of cancer patients surviving at least five years since diagnosis, by cancer type. This data is available to view by sex and race.



Cancer death rates in the United States over the long-run

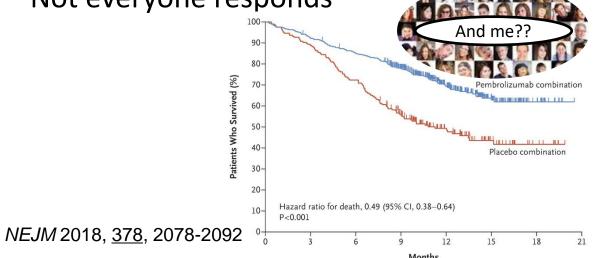
Age-standardized death rates from various forms of cancer in males and females, measured as the number of deaths per 100,000 individuals. Age-standardization is based on normalisation to the standard US population structure in the year 2000.



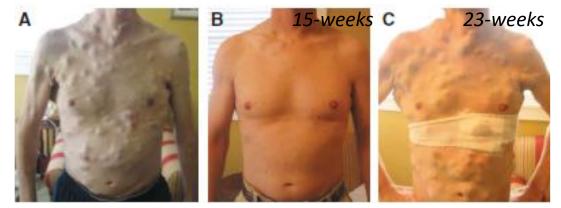


STILL GOT A LOT TO DO

Not everyone responds



Resistance



Narrow therapeutic index

BLACK BOX WARNINGS:

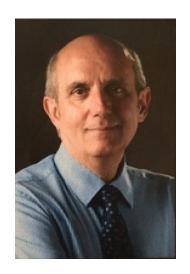
- CARDIOMYOPATHY
- HEPATOTOXICITY
- NEPHROTOXICITY



 Chemotherapy induced peripheral neuropathy (CIPN), & "Chemobrain" / Chemotherapy induced cognitive deficit (CICD)

I cannot distinguish between car accelerator or brake, have difficulty tying shoes, and fall often. I cannot write; cannot hold small objects." — Mr. Book

ALL GOT OUR OWN PERSONAL STORIES















What does it take to have a successful drug discovery & development project?

GEORGE W. MERCK

"...We try never to forget that medicine is for the people. The profits follow, and if we have remembered that, they have never failed to appear. The better we have remembered it, the larger they have been."

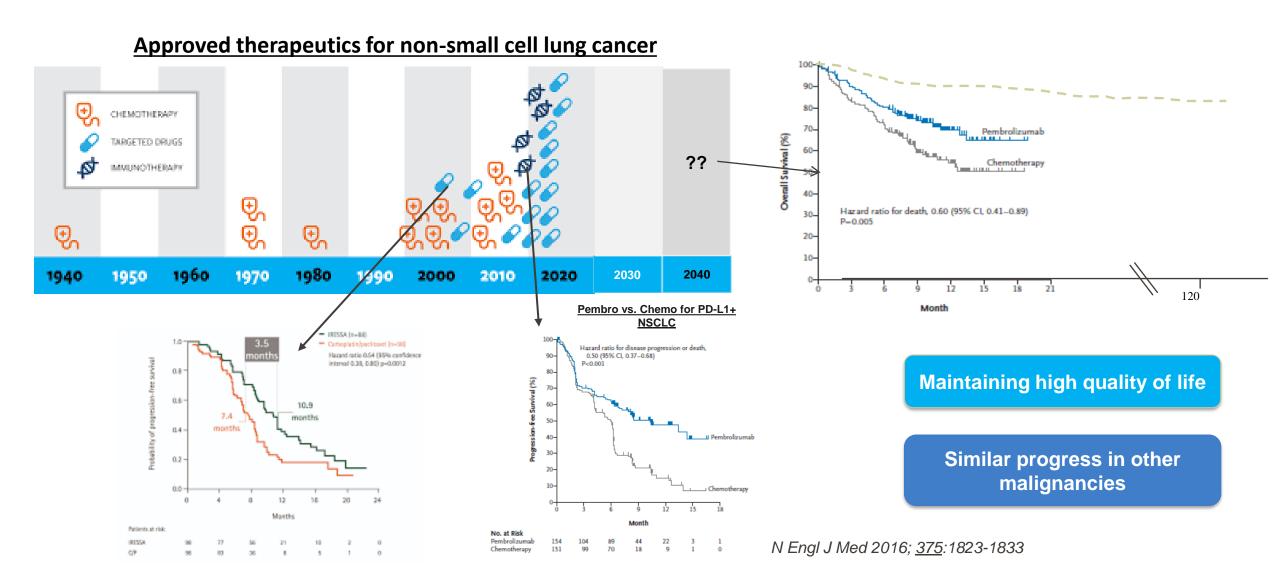


What is the unmet medical need you are targeting?

Thinking about playing field 3-7 years from now

Monitor your competition during the lifetime of your project

CLINICAL LANDSCAPE CHANGES WITH TIME



DIFFERENT STRATEGIES TO APPROACHING THE PROBLEM BUT LOTS OF GLOBAL COMPETITION

- First-in-class
 - Get there quickly and establish a market position
 - Issue: unless you have an excellent therapeutic, another company may erode your sales

- Best-in-class
 - Need to demonstrate superiority over competitors
 - Long and expensive road.

News & analysis

From the analyst's couch

https://doi.org/10.1038/d41573-023-00048-

First-in-class versus best-in-class: an update for new market dynamics

a Oncology

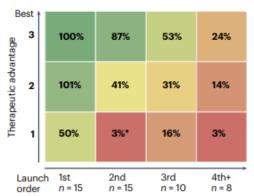


Fig. 2 | **Influence of market dynamics on value captured.** Value is expressed in terms of the average percentage of the present value of global sales relative to the average for products that were first-to-launch and best-in-class, for

BEHIND EVERY SUCCESSFUL PROJECT THERE ARE FOUR KEY PIECES

Relevant disease biology

Quality therapeutic modality Clinical plan focused on medical need

Passionate, and collaborative team

Comprehensive understanding about how a target impacts on disease

Has all the attributes to make it succeed in the humans

Early proof of biology and activity response read-outs Distinct clinical populations

Focus and alignment on task/issue to hand, with strong camaraderie

WHAT DO WE MEAN BY DRUG DISCOVERY & DEVELOPMENT?

- Hypothesis testing:
 - Changing the abundance or activity of a "target" [usually a protein or RNA] through an intervention of some sort, will impact or cure a disease, or ameliorate its symptoms

WHERE DO IDEAS COME FROM?

Clinical Research

- Driver mutations/fusions
- Mechanism of resistance
- Impact of tumor microenvironment
- "-omics" profiling

Basic scientific discovery

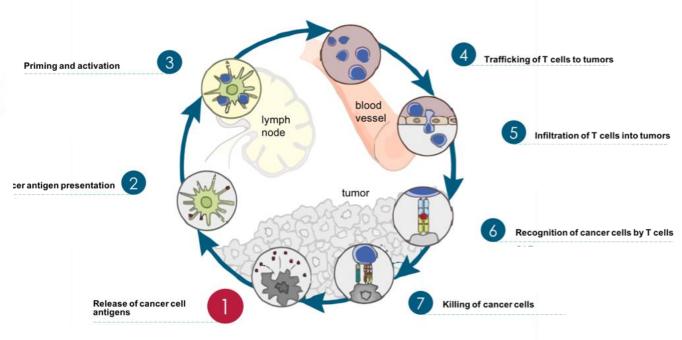
- Understanding of fundamental biological processes
- High-throughput functional genomic screens

DISEASE RELEVANT BIOLOGY - IDEALLY SOMETHING THAT HAS MEANINGFUL IMPACT ON THE DISEASE

Hallmarks of Cancer

Emerging hallmarks & Sustaining Evading proliferative signaling growth suppressors Deregulating metabolism Enabling Resisting replicative cell death immortality Genome instability 8 Tumor-promoting mutation nflammation Inducing or accessing Activating invasion vasculature & metastasis

Cancer Immune Cycle



TARGET PROFILE: WHAT IS A GOOD DRUG TARGET?

Relevance

Good understanding of biological function, including substrates & signaling pathways.
 Supporting "omics" data, & cross species relevance. Strong preclinical validation

Tractability

- Druggability, viable screening cascade, appropriate preclinical models
- Clinical development path
 - Clinical need, biomarkers, clear clinical hypothesis for POC
- Issue Awareness
 - Therapeutic window, competition/differentiation, intellectual property
- Clear Go/No-Go decision points
 - Key executable experiments with unambiguous results

YOU CARE ABOUT THE "LABEL" THE FDA/EMEA ARE GOING TO GIVE YOU

INDICATIONS AND USAGE-

ZEJULA is a poly(ADP-ribose) polymerase (PARP) inhibitor indicated for the maintenance treatment of adult patients with recurrent epithelial ovarian, fallopian tube, or primary peritoneal cancer who are in a complete or partial response to platinum-based chemotherapy. (1)

The trial demonstrated a statistically significant improvement in PFS for patients randomized to ZEJULA as compared with placebo in the gBRCAmut cohort and the non-gBRCAmut cohort (Table 6, and Figures 1 and 2).

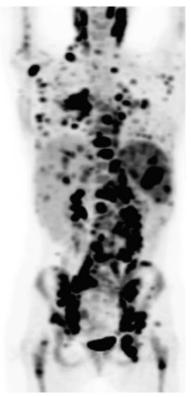
14 CENTIONE STODIES

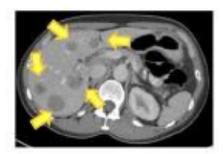
Trial 1 (NOVA) was a double-blind, placebo-controlled trial in which patients (n=553) with platinum-sensitive recurrent epithelial ovarian, fallopian tube, or primary peritoneal cancer were randomized 2:1 to ZEJULA 300 mg orally daily or matched placebo within 8 weeks of the last therapy. All patients had received at least two prior platinum-containing regimens and were in response (complete or partial) to their most recent platinum-based regimen.

What is clinical readout people (regulatory, payers, patients) care about? i.e. What is the endpoint of your pivotal clinical trial?

Reimbursement from payers depends on the label

HOW ARE YOU GOING TO KILL CANCER CELLS IN PATIENTS **SELECTIVELY WITH A THERAPEUTIC?**





Pre-Treatment

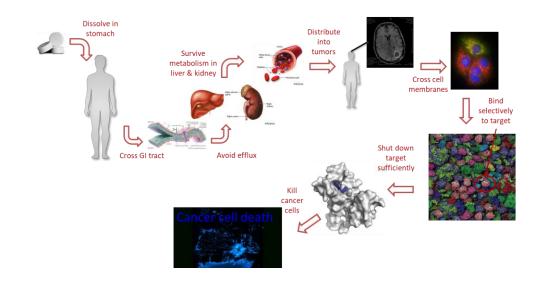




Significant engineering problem

QUALITY THERAPEUTIC MODALITY

- Need an agent that can effectively modulate the target in the desired manner
 - Where in a cell, and in the human body, does it need to get?
 - There are a lot of physical barriers to be overcome
- Need to think about
 - Potency
 - Selectivity
 - PK profile
 - Need fast on/off action, or sustained exposure?
 - Safety profile
 - Route of administration/convenience
 - Dosage
 - And more....



KNOW AT ONSET WHAT YOU ARE TRYING TO DO – TARGET PRODUCT PROFILE (TPP)

	Clinical Candidate
Biochemical potency (IC ₅₀ nM)	≤ 50 nM
Cell Target Engagement (IC ₅₀ nM)	≤ 250 nM
Cell Phenotypical (CC ₅₀ nM)	≤ 250 nM What disease relevant phenotype?
Non-responder (CC ₅₀ nM)	> 10000 nM
Desired selectivity profile	100 fold over anti-targets; Is selectivity within family good or bad?
Kinome / CEREP selectivity	What can you tolerate?
hERG patch clamp (IC ₅₀ uM)	>30 uM
Safety-pharmacology	Clean at 10 uM
PhysicoChemical properties	 Solubility: > 60uM (pH 7) Permeability_{WT} A-B/B-A(x10⁶ cm/s):>10 Efflux: No
PK	What human PK do you want? How long do you need to hit target?
PD/Efficacy	Which model?What is compelling efficacy?What checks and balances on pharmacological audit trail?
Tolerability	Well tolerated at efficacious doses How large window do you need?

Does it modulate target in vitro

Does it modulate target in cells, & modulate the biology

Is it selective?

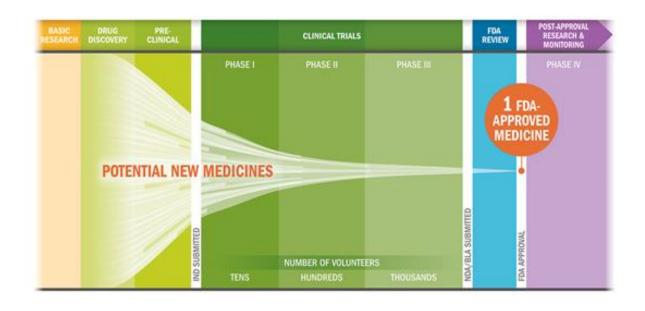
Does it have unwanted off-targets?

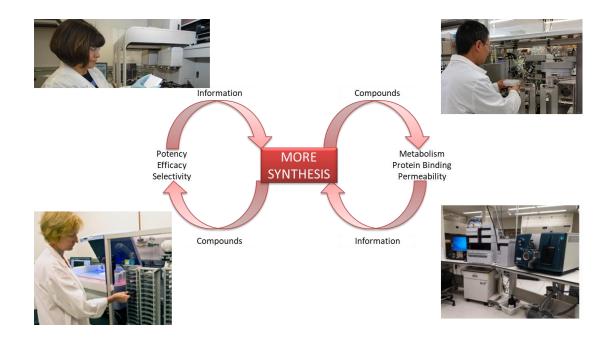
Does it have adequate PK properties?

Does it modulate the disease in preclinical in vivo models? What dose and exposure?

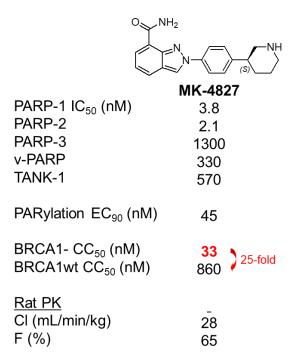
Is it safe?

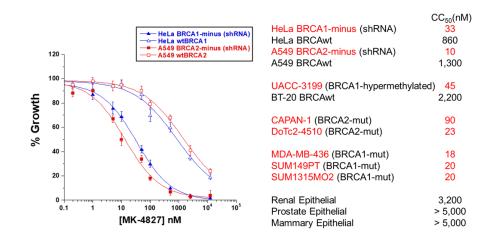
DRUG DISCOVERY & DEVELOPMENT IS A LONG PROCESS. ALL ABOUT GETTING THE BEST THERAPEUTIC POSSIBLE





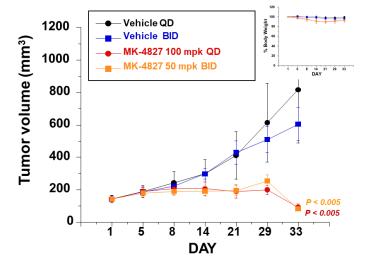
EVENTUALLY YOU WILL HAVE A THERAPEUTIC WITH ALL THE DESIRABLE ATTRIBUTES

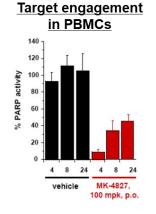


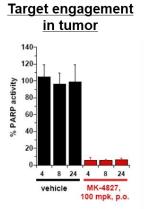


Predicted human PK - Low CI, Good %F High Vd => Long $T_{1/2}$

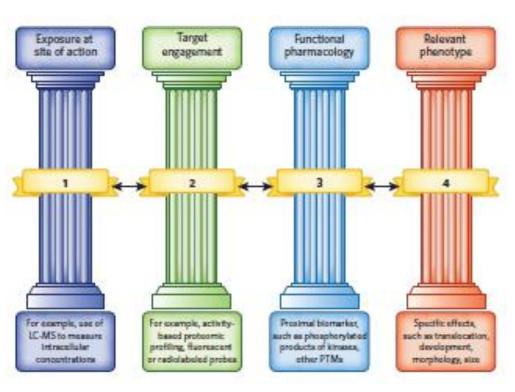
MDA-MB-436 (BRCA1mut) xenograft

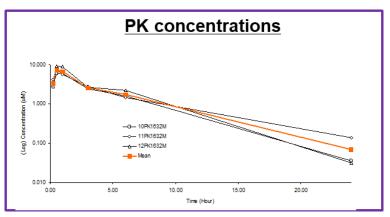


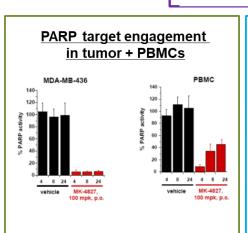


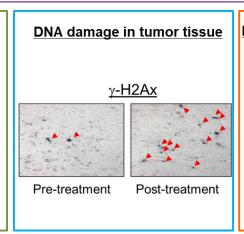


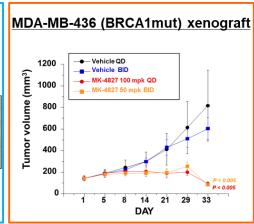
PHARMACOLOGICAL AUDIT TRAIL CONNECTS CONCENTRATION OF YOUR DRUG WITH ITS EFFECT











CLINICAL DEVELOP PLAN FOCUSED ON MEDICAL NEED

Ensure test the hypotheses well

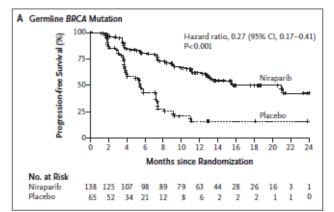
- Well thought out experiment
- Do good science
- Stratify patients
- Quantitative endpoints
- Establish PK PD efficacy relationships

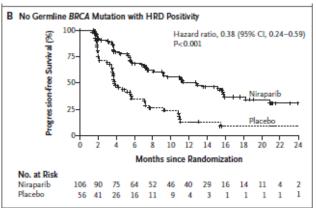
The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

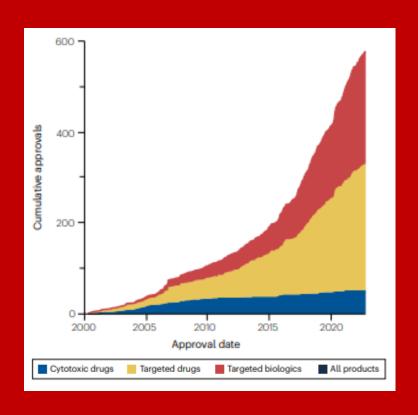
Niraparib Maintenance Therapy in Platinum-Sensitive, Recurrent Ovarian Cancer

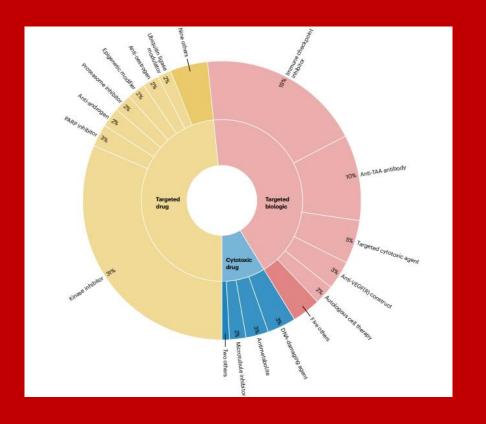
M.R. Mirza, B.J. Monk, J. Herrstedt, A.M. Oza, S. Mahner, A. Redondo, M. Fabbro, J.A. Ledermann, D. Lorusso, I. Vergote, N.E. Ben-Baruch, C. Marth, R. Madry, R.D. Christensen, J.S. Berek, A. Dørum, A.V. Tinker, A. du Bois, A. González-Martín, P. Follana, B. Benigno, P. Rosenberg, L. Gilbert, B.J. Rimel, J. Buscema, J.P. Balser, S. Agarwal, and U.A. Matulonis, for the ENGOT-OV16/NOVA Investigators*



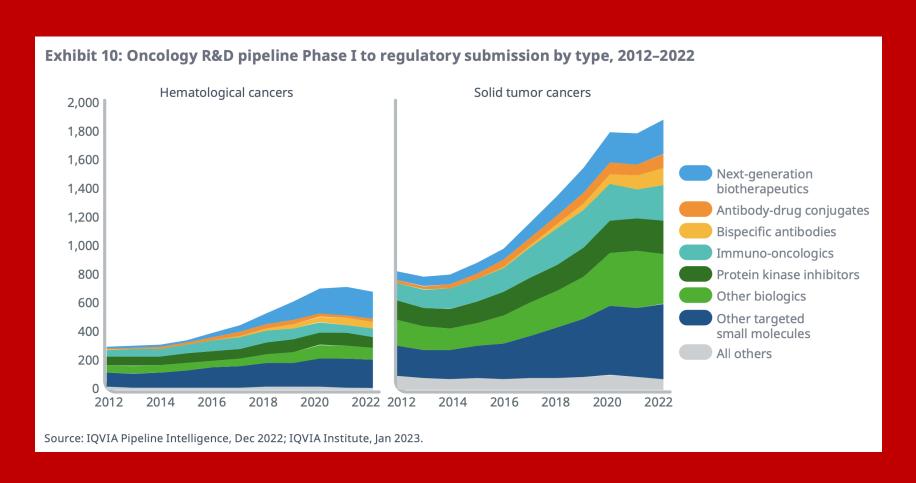


LIVING IN GOLD AGE FOR CANCER THERAPEUTIC

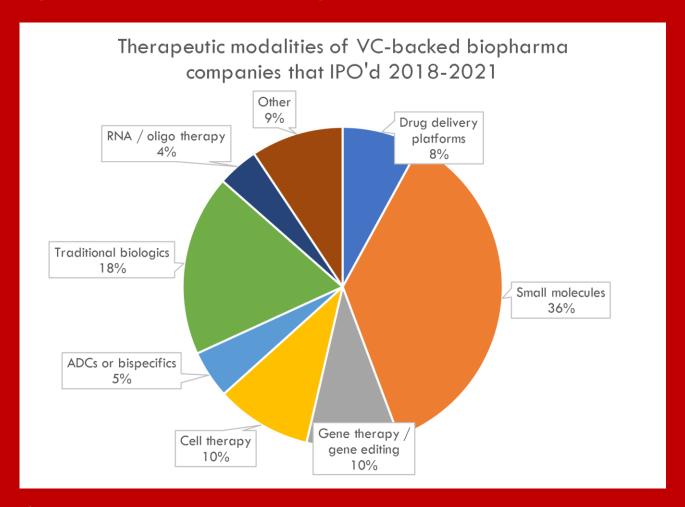




EXPLOSION ON NEW TARGETS AND MODALITIES

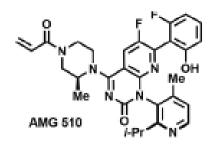


INVESTMENT INTO NEW THERAPEUTICS



SOTORASIB (AMG-510) – FIRST-IN-CLASS KRAS G12C

INHIBITOR



p-ERK IC₅₀ (2 h): KRAS^{G12C} k_{inact}/K_t:

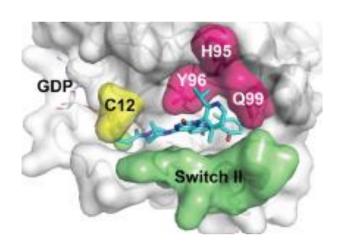
₅₀ (2 h): 68 nM ^C k_{inact}/K_i: 9,900 i

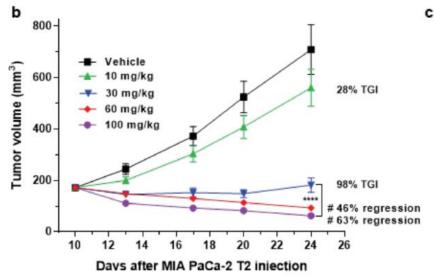
MIA PaCa-2 T2 xenograft:

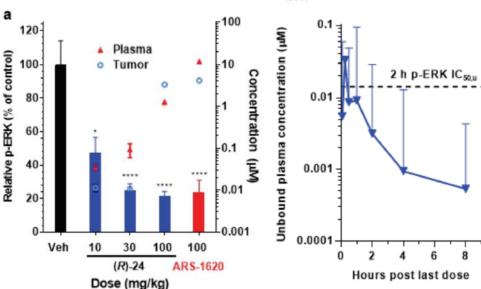
9,900 M⁻¹s⁻¹

86% TGI (10 mg/kg),

34% regression (30 mg/kg)







The NEW ENGLAND JOURNAL of MEDICINE

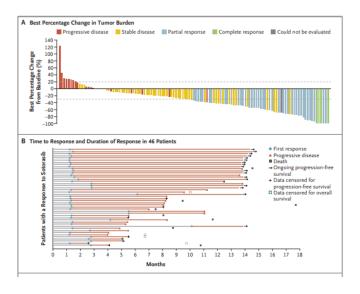
ABLISHED IN 1812

JUNE 24, 2021

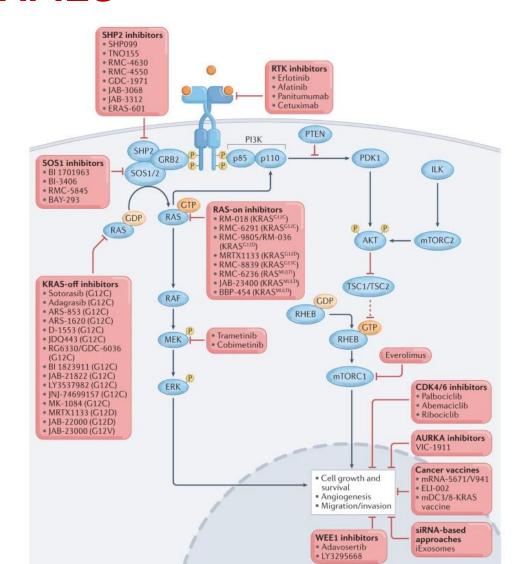
VOL. 384 NO. 25

Sotorasib for Lung Cancers with KRAS p.G12C Mutation

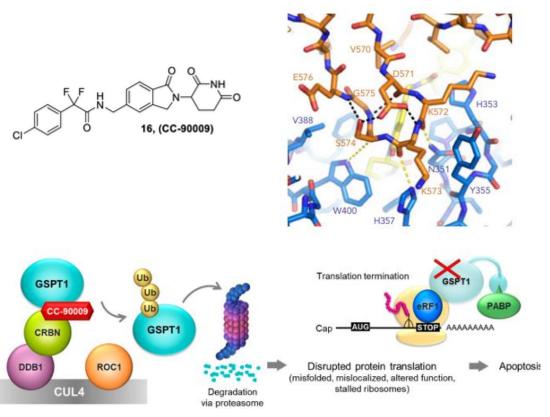
F. Skoulidis, B.T. Li, G.K. Dy, T.J. Price, G.S. Falchook, J. Wolf, A. Italiano, M. Schuler, H. Borghaei, F. Barlesi, T. Kato, A. Curioni-Fontecedro, A. Sacher, A. Spira, S.S. Ramalingam, T. Takahashi, B. Besse, A. Anderson, A. Ang, O. Tran, O. Mather, H. Henary, G. Ngarmchamnarrith, G. Friberg, V. Velcheti, and R. Govindan



TRIGGERED AN EXPLOSION OF EXCITEMENT IN RAS TARGETING THERAPIES

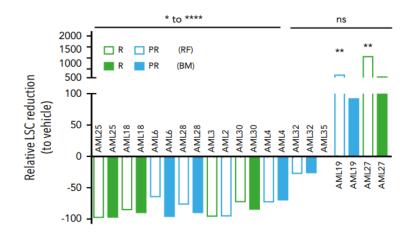


MOLECULAR GLUES - CC-90009: CEREBLON E3 LIGASE MODULATOR THAT PROMOTES GSPT1 DEGRADATION FOR AML



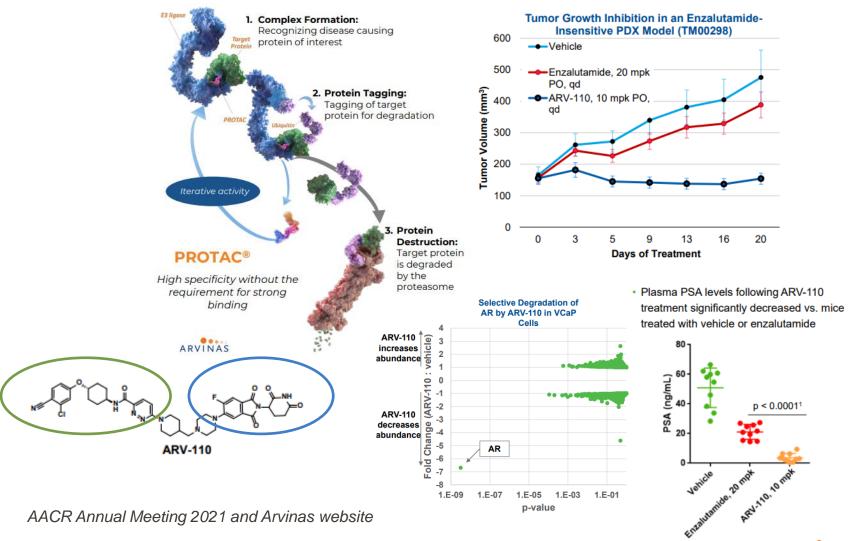
Day-3 CTG 125 % RLU normalized to DMSO control NB4 OCI-AML3 U937 KG-1 → MOLM-13 OCI-AML2 HL60 MV4-11 → KG-1 25 KASUMI-1 HNT-34 0.0001 0.001 0.01 0.1 CC-90009 (µM) CC-90009 DMSO (200 nM) 2 4 6 8 10 12 2 4 6 8 10 12

Relative reduction in LSC numbers in mice treated with CC-90009 compared with vehicle

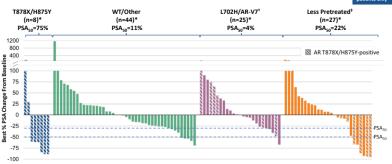


J. Med. Chem. 2021, <u>64</u>, 1835 Blood 2021, 137, 661

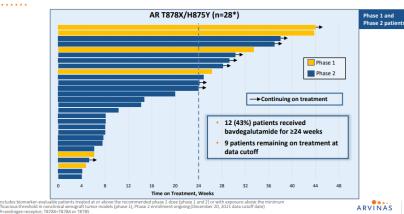
ARV-110 - ANDROGEN RECEPTOR (AR) PROTAC DEGRADER, IN METASTATIC CASTRATION-RESISTANT PROSTATE CANCER



PSA reductions were seen across all subgroups in the ARDENT trial, most notably in patients with AR T878X/H875Y mutant tumors



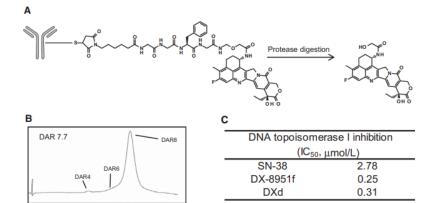
Bavdegalutamide showed robust duration of treatment in Phase 1 and ARDENT trial patients with AR T878X/H875Y mutant tumors

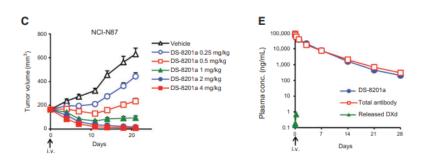


TRASTUZUMAB DERUXTECAN (T-DXD) FOR HER2-LOW

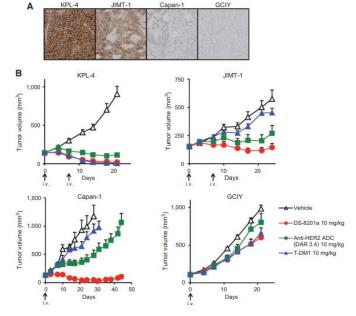
BREAST CANCER - LINKS TRASTUZUMAB, A HER2 MONOCLONAL

ANTIBODY, TO DERUXTECAN, A TOPOISOMERASE LINHIBITOR





Activity of DS-8201a against tumors with low HER2 levels



The NEW ENGLAND JOURNAL of MEDICINE

ESTABLISHED IN 1812

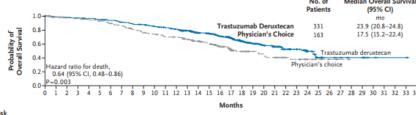
ULY 7, 2022

VOL. 387 NO. 1

Trastuzumab Deruxtecan in Previously Treated HER2-Low Advanced Breast Cancer

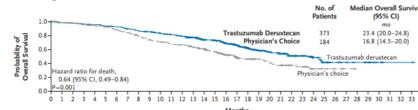
S. Modi, W. Jacot, T. Yamashita, J. Sohn, M. Vidal, E. Tokunaga, J. Tsurutani, N.T. Ueno, A. Prat, Y.S. Chae, K.S. Lee, N. Niikkura, Y.H. Park, B. Xu, X. Wang, M. Gil-Gil, W. Li, J.-Y. Pierga, S.-A. Im, H.C.F. Moore, H.S. Rugo, R. Yerushalmi, F. Zagouri, A. Gombos, S.-B. Kim, Q. Liu, T. Luo, C. Saura, P. Schmid, T. Sun, D. Gambhire, L. Yung, Y. Wang, J. Singh, P. Vitazka, G. Meinhardt, N. Harbeck, and D.A. Cameron, for the DESTINY-Breast04 Trial Investigators*

Overall Survival in Hormone Receptor-Positive Cohort



No. at Risk
Trastuzumab denutecan 331 325 323 319 314 309 303 293 285 280 268 260 250 228 199 190 168 144 116 95 81 70 51 40 26 14 9 8 6 6 2 1 1 1
Physician's choice 163 151 145 143 139 135 130 124 115 109 104 98 96 89 80 71 56 45 37 29 25 23 16 14 7 5 3 1 0

Overall Survival among All Patients



et Risk

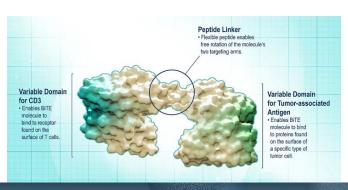
Trastuzumab deruxtecara 373 366 363 357 351 344 338 326 315 309 296 287 276 254 223 214 188 158 129 104 90 78 59 48 32 20 14 12 10 8 3 1 1
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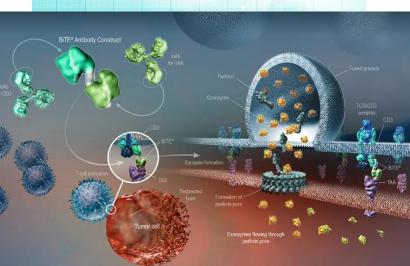
Clin Cancer Res 2016, <u>20</u>, 5097 N Engl J Med 2022; <u>387</u>, 9-20

BLINATUMOMAB – CD19 BISPECIFIC T-CELL ENGAGER

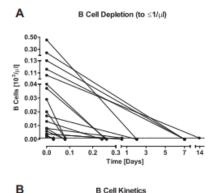
(BITE)

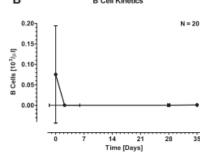
Peripheral B-cell counts and apoptosis

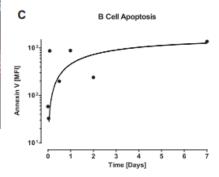


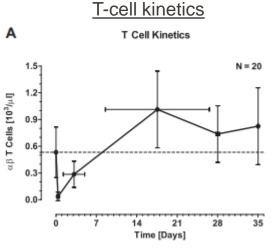


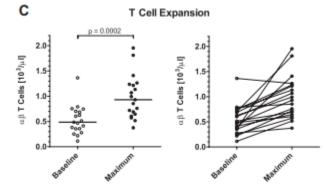
Amgen website Blood 2012, 119, 6226 J Clin Onc 2014, 36, 4134





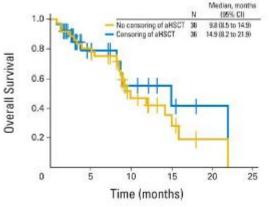






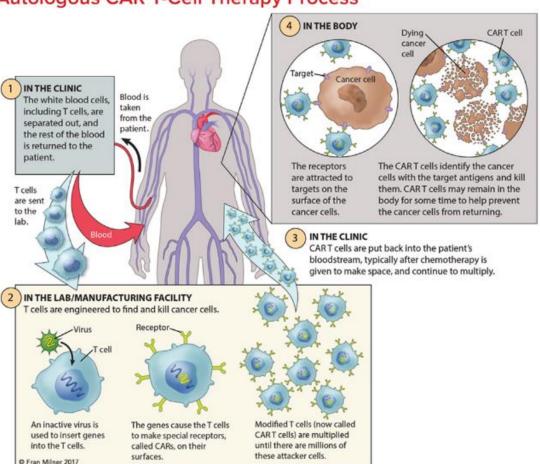
JOURNAL OF CLINICAL ONCOLOGY

Phase II Trial of the Anti-CD19 Bispecific T Cell-Engager Blinatumomab Shows Hematologic and Molecular Remissions in Patients With Relapsed or Refractory B-Precursor Acute Lymphoblastic Leukemia

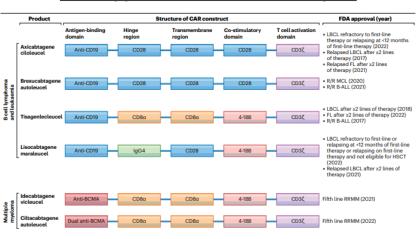


CAR T CELLS: ENGINEERING PATIENTS' IMMUNE CELLS TO TREAT THEIR CANCERS

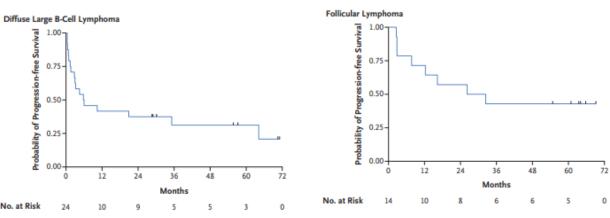
Autologous CAR T-Cell Therapy Process



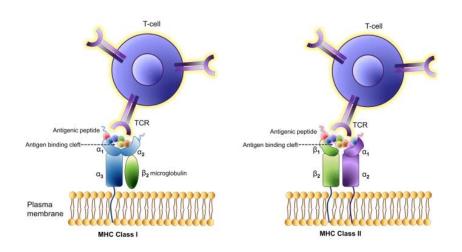
FDA-approved CAR T cell therapies

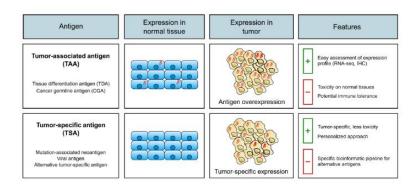


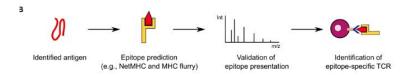
Five-Year Follow Up to tisagenlecleucel



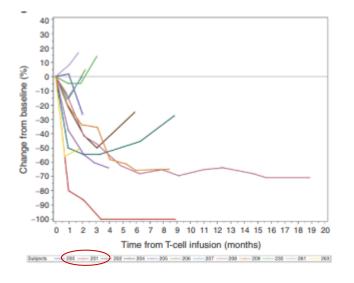
TCR-ENGINEERED T CELL THERAPY IN SOLID TUMORS

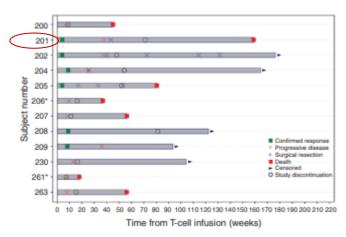


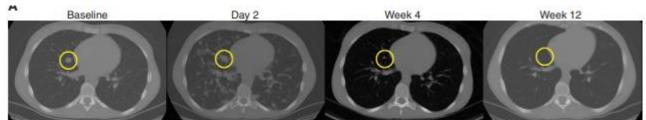




Response of Synovial Sarcoma patients to NY-ESO-1^{c259} T-cell treatment







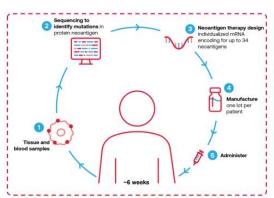
PERSONALIZED CANCER VACCINE, MRNA-4157/V940, TAILORED TO NEOANTIGENS FOUND IN A PATIENT'S TUMOR

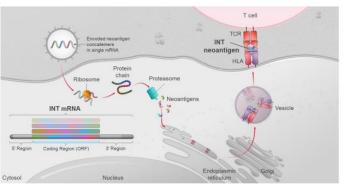
mRNA-4157-P201/KEYNOTE-942 (NCT03897881) Study Design

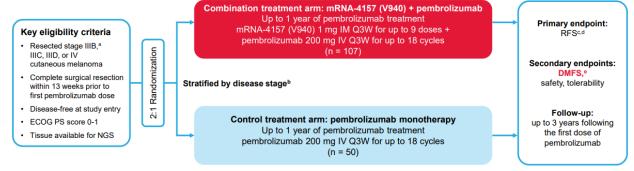
Randomized, phase 2, open-label study in adjuvant resected melanoma patients at high risk of recurrence

mRNA-4157 (V940) Mechanism of Action

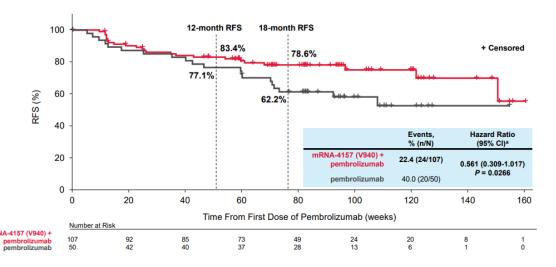
- mRNA-4157 (V940) is an individualized neoantigen therapy designed to target an individual patient's unique tumor mutations and
 encodes up to 34 neoantigens^{1,2}
- Therapies targeting neoantigens can increase endogenous neoantigen T-cell responses and induce epitope spreading to novel
 antigens with the ability to drive antitumor responses and maintain memory with cytolytic properties, potentially producing longterm disease control for patients³⁻⁷







Primary Efficacy Endpoint: RFS¹







STAY FOCUSED ON UNMET MEDICAL NEED, DO DATA-DRIVEN SCIENCE, AND BE PASSIONATE THE RESULTS WILL SPEAK FOR THEMSELVES

Sharon is participating in a clinical trial of MK4827 which is Merck's PARP inhibitor. She entered the trial in August 2009 with 4 tumors on her CT scan and CA125 of almost 1,000. As of her latest follow-up the four tumors have almost disappeared from her CT scan and her CA125 was 38. I can confirm from first hand knowledge there are ZERO side effects from this PARP inhibitor. Based on my conversations with other researchers conducting trials of other PARP inhibitors, the only side effects reported are mild and the same as cancer symptoms meaning they probably aren't drug related.

Best of luck to you and yours,

George